Technical Approach

- a. Our project requires three distinct and exciting family friendly theatre experiences which require rapid change from one production to the other during the summer months, followed by a fall production on the weekends. We also have a unique family friendly show during the Winter and Spring.
- b. Our development of these projects begins with the selection of fun scripts that are appropriate for all ages.
- c. The technical considerations are an important part of our development as the three shows must have minimal technical requirements: lighting effects, sound effects, and/or special effects.

d. Work Plan

- Select scripts
- Design setting, lighting, and sound for all productions.
- Design and execute a flyer promoting the season's schedule.
- Audition and hire actors
- Work with costumer to generate a separate plot for each production.
- Work with the park staff to promote our performance schedule.
- Use social media throughout the rehearsal period to generate interest and promote our schedule.
- Plan and execute an intensive rehearsal schedule to prepare the productions for the performances.
- Design and execute a program for the production.
- Write press releases with photographs, to promote show opening.
- Distribute approved press releases to media outlets.
- Work with Park Staff to arrange preview audiences to gauge audience reaction to the productions.
- Continue to generate interest in the shows throughout the season via social media and working with Park Staff.
- e. All Summer shows will be ready for opening on the Friday before Memorial Day.

State of Nebraska State Purchasing Bureau REQUEST FOR PROPOSAL FOR CONTRACTUAL SERVICES

REQUEST FOR PROPOSAL NUMBER	RELEASE DATE
RFP 6663 Z1	February 11, 2022
OPENING DATE AND TIME	PROCUREMENT CONTACT
March 15, 2022, 2:00 P.M. Central Time	Annette Walton

PLEASE READ CAREFULLY! SCOPE OF SERVICE

The State of Nebraska (State), Department of Administrative Services (DAS), Materiel Division, State Purchasing Bureau (SPB), is issuing this Request for Proposal (RFP) Number 6663 Z1 for the purpose of selecting a qualified Bidder to provide Eugene T. Mahoney Summer and Winter Theater Melodrama Production. A more detailed description can be found in Section V. The resulting contract may not be an exclusive contract as the State reserves the right to contract for the same or similar services from other sources now or in the future.

The term of the contract will be three (3) years commencing upon execution of the contract by the State and the awarded bidder(s). The Contract includes the option to renew for two (2) additional two (2) year periods upon mutual agreement of the Parties. The State reserves the right to extend the period of this contract beyond the termination date when mutually agreeable to the Parties.

ALL INFORMATION PERTINENT TO THIS REQUEST FOR PROPOSAL CAN BE FOUND ON THE INTERNET AT: http://das.nebraska.gov/materiel/purchasing.html.

PUBLIC POSTING NOTICE:

Pursuant to the Taxpayer Transparency Act (Neb. Rev. Stat. §§ 84-602.02 to 84-602.0) and in furtherance of public records law, State contracts must be posted to a public website. The resulting contract, the solicitation, and the successful Bidder's proposal and response will be posted to a public website managed by DAS, which can be found at

http://statecontracts.nebraska.gov And http://das.nebraska.gov/materiel/index.html

These postings will include the entire proposal and response. If the Bidder wishes to withhold proprietary or other commercial information from disclosure, the Bidder must identify the proprietary information, mark the proprietary information according to State law, and submit only the proprietary information in a separate file named conspicuously "PROPRIETARY INFORMATION". The Bidder may submit a detailed written document showing that the release of the proprietary information would give a business advantage to named business competitor(s) and explain how the named business competitor(s) will gain an actual business advantage by disclosure of information. The mere assertion that information is proprietary or that a speculative business advantage might be gained is not sufficient. (See Attorney General Opinion No. 92068, April 27, 1992) THE BIDDER MAY NOT ASSERT THAT THE ENTIRE PROPOSAL IS PROPRIETARY. COST PROPOSALS WILL NOT BE CONSIDERED PROPRIETARY AND ARE A PUBLIC RECORD IN THE STATE OF NEBRASKA. The State will then determine, in its sole discretion, if the disclosure of the information designated by the Bidder as proprietary would 1) give advantage to business competitors and 2) serve no public purpose. The Bidder will be notified of the State's decision. Absent a determination by the State that the information may be withheld pursuant to Neb. Rev. Stat. § 84-712.05, the State will consider all information a public record subject to disclosure. If the State determines it is required to release proprietary information, the Bidder will be informed. It will be the Bidder's responsibility to defend the Bidder's asserted interest in non-disclosure.

To facilitate such public postings, with the exception of proprietary information, the State of Nebraska reserves a royalty-free, nonexclusive, and irrevocable right to copy, reproduce, publish, post to a website, or otherwise use any contract, proposal, or response to this solicitation for any purpose, and to authorize others to use the documents. Any individual or entity awarded a contract, or who submits a proposal or response to this solicitation, specifically waives any copyright or other protection the contract, proposal, or response to the solicitation may have; and acknowledges that they have the ability and authority to enter into such waiver. This reservation and waiver is a prerequisite for submitting a proposal or response to this solicitation, and award of a contract. Failure to agree to the reservation and waiver will result in the proposal or response to the solicitation being found non-responsive and rejected.

Any entity awarded a contract or submitting a proposal or response to the solicitation agrees not to sue, file a claim, or make a demand of any kind, and will indemnify and hold harmless the State and its employees, volunteers, agents, and its elected and appointed officials from and against any and all claims, liens, demands, damages, liability, actions, causes of action, losses, judgments, costs, and expenses of every nature, including investigation costs and expenses, settlement costs, and attorney fees and expenses, sustained or asserted against the State, arising out of, resulting from, or attributable to the posting of the contract or the proposals and responses to the solicitation, awards, and other documents.

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GLOSSARY OF TERMS

Acceptance Test Procedure: Benchmarks and other performance criteria, developed by the State of Nebraska or other sources of testing standards, for measuring the effectiveness of services and the means used for testing such performance.

Addendum: Something to be added or deleted to an existing document; a supplement.

After Receipt of Order (ARO): After Receipt of Order

Agency: Any state agency, board, or commission other than the University of Nebraska, the Nebraska State colleges, the courts, the Legislature, or any other office or agency established by the Constitution of Nebraska.

Agent/Representative: A person authorized to act on behalf of another.

Amend: To alter or change by adding, subtracting, or substituting.

Amendment: A written correction or alteration to a document.

Appropriation: Legislative authorization to expend public funds for a specific purpose. Money set apart for a specific use.

Automated Clearing House: Electronic network for financial transactions in the United States.

Award: All purchases, leases, or contracts which are based on competitive proposals will be awarded according to the provisions in the solicitation.

Best and Final Offer: In a competitive proposal, the final offer submitted which contains the bidder's most favorable terms for price.

Bid Bond: An insurance agreement, accompanied by a monetary commitment, by which a third party (the surety) accepts liability and quarantees that the bidder will not withdraw the bid.

Bidder: A vendor who submits a proposal in response to a written solicitation.

Breach: Violation of a contractual obligation by failing to perform or repudiation of one's own promise.

Business: Any corporation, partnership, individual, sole proprietorship, joint-stock company, joint venture, or any other private legal entity.

Business Day: Any weekday, except State-recognized holidays.

Calendar Day: Every day shown on the calendar including Saturdays, Sundays, and State/Federal holidays.

Cancellation: To call off or revoke a purchase order or contract without expectation of conducting or performing it at a later time.

Change Order: Document that provides an addendum and/or amendment to an executed purchase order or contract.

Collusion: An agreement or cooperation between two or more persons or entities to accomplish a fraudulent, deceitful, or unlawful purpose.

Commodities: Any equipment, material, supply or goods; anything movable or tangible that is provided or sol

Confidential Information: Unless otherwise defined below, "Confidential Information" shall also mean proprietary trade secrets, academic and scientific research work which is in progress and unpublished, and other information which if released would give advantage to business competitors and serve no public purpose (see Neb. Rev. Stat. §84-712.05(3)). In accordance with Nebraska Attorney General Opinions 92068 and 97033, proof that information is proprietary requires identification of specific, named competitor(s) who would be advantaged by release of the information and the specific advantage the competitor(s) would receive.

Contract: An agreement between two or more parties creating obligations that are enforceable or otherwise recognizable at law; the writing that sets forth such an agreement.

Contract Administration: The administration of the contract which includes and is not limited to; contract signing, contract amendments and any necessary legal actions.

Contract Management: The management of day-to-day activities at the agency which includes and is not limited to ensuring deliverables are received, specifications are met, handling meetings and making payments to the Contractor.

Contract Period: The duration of the contract.

Contractor: An individual or entity lawfully conducting business in the State who provides goods or services under the terms of a written solicitation.

Copyright: A property right in an original work of authorship fixed in any tangible medium of expression, giving the holder the exclusive right to reproduce, adapt and distribute the work.

Customer Service: The process of ensuring customer satisfaction by providing assistance and advice on those products or services provided by the Contractor.

Default: The omission or failure to perform a contractual duty.

Deviation: Any proposed change(s) or alteration(s) to either the terms and conditions or deliverables within the scope of the written solicitation or contract.

Evaluation: The process of examining an offer after opening to determine the bidder's responsibility, responsiveness to requirements, and to ascertain other characteristics of the offer that relate to determination of the successful award.

Evaluation Committee: Individual(s) selected by the requesting agency for the evaluation of proposals (offers made in response to written solicitations).

Extension: Continuance of a contract for a specified duration upon the agreement of the parties beyond the initial Contract Period. Not to be confused with "Renewal Period".

Free on Board Destination: The delivery charges are included in the quoted price and prepaid by the contractor. Contractor is responsible for all claims associated with damages during delivery of product.

Late Proposal: An offer received after the Opening Date and Time.

Mandatory/Must/Shall/Will: Required, compulsory, or obligatory.

May: Discretionary, permitted; used to express possibility.

Non-Responsive Proposal: Any proposal that does not comply with the requirements of the solicitation.

Opening Date and Time: Specified date and time for the public opening of received and labeled formal proposals.

Performance Bond: An insurance agreement, accompanied by a monetary commitment, by which a third party (the surety) accepts liability and guarantees that the Contractor fulfills any and all obligations under the contract.

Point of Contact (POC): The person designated to receive communications and to communicate.

Pre-Proposal Conference: A meeting scheduled for the purpose of clarifying a written Request for Proposal and related expectations.

Project: The total scheme, program, or method worked out for the accomplishment of an objective, including all documentation, commodities, and services to be provided under the contract.

Proposal: The offer submitted by a bidder in a response to a Request for Proposal.

Proprietary Information: Proprietary information is defined as trade secrets, academic and scientific research work which is in progress and unpublished, and other information which if released would give advantage to business competitors and serves no public purpose (see Neb. Rev. Stat. § 84-712.05(3)). In accordance with Attorney General Opinions 92068 and 97033, proof that information is proprietary requires identification of specific named competitor(s) advantaged by release of the information and the demonstrated advantage the named competitor(s) would gain by the release of information.

Protest/Grievance: A complaint about a governmental action or decision related to a solicitation or resultant contract, brought by a bidder who has submitted a proposal response by the opening date and time in connection with the award in question, to AS Materiel Division or another designated agency with the intention of achieving a remedial result. **Public Proposal Opening:** The process of opening correctly submitted offers proposals at the time and place specified in the written solicitation and in the presence of anyone who wished to attends.

Release Date: The date of a public release of the Request for Proposal.

Renewal Period: Optional contract periods subsequent to the original initial Contract Period for a specified duration with previously agreed to terms and conditions. Not to be confused with "Extension".

Request for Proposal: Utilized for obtaining competitive proposals.

Responsible Bidder: A contractor who has the capability in all respects to perform fully and lawfully all requirements with integrity and reliability to assure good faith performance.

Responsive Bidder: A bidder who has submitted a proposal which conforms to all requirements of the Request for Proposal document.

Should: Expected; suggested, but not necessarily mandatory.

Specifications: The detailed statement, especially of the measurements, quality, materials, and functional characteristics, or other items to be provided under a contract.

Statutory: Those clauses that are controlled by state law and are not subject to negotiation.

Subcontractor: Individual or entity with whom the contractor enters a contract to perform a portion of the work awarded to the contractor.

Termination: Occurs when either Party, pursuant to a power created by agreement or law, puts an end to the contract prior to the stated expiration date. All obligations which are still executory on both sides are discharged but any right based on prior breach or performance survives.

Third Party: Any person or entity, including but not limited to fiduciaries, shareholders, owners, officers, managers, employees, legally disinterested persons, and subcontractors or agents, and employees. It shall not include any entity or person who is an interested Party to the contract or agreement.

Trade Secret: Information, including, but not limited to, a drawing, formula, pattern, compilation, program, device, method, technique, code, or process that (a) derives independent economic value, actual or potential, from not being known to, and not being ascertainable by proper means by, other persons who can obtain economic value from its disclosure or use; and (b) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy (see Neb. Rev. Stat. §87-502(4)).

Trademark: A word, phrase, logo, or other graphic symbol used by a manufacturer or contractor to distinguish its product from those of others, registered with the U.S. Patent and Trademark Office.

Vendor Performance Report: A report completed by the using agency and submitted to State Purchasing Bureau documenting products or services delivered or performed which exceed or fail to meet the terms of the purchase order, contract, and/or request for proposal specifications.

Vendor: An individual or entity lawfully conducting business in the State or licensed to do so, who seeks to provide goods or services under the terms of a written solicitation.

ACRONYM LIST

ARO – After Receipt of Order

ACH – Automated Clearing House

BAFO – Best and Final Offer

COI – Certificate of Insurance

DAS – Department of Administrative Services

F.O.B. - Free on Board

RFP – Request for Proposal

SPB – State Purchasing Bureau

PROCUREMENT PROCEDURE

A. GENERAL INFORMATION

The Request for Proposal is designed to solicit proposals from qualified Bidders who will be responsible for providing Eugene T. Mahoney Summer and Winter Theater Melodrama Production at a competitive and reasonable cost. Terms and Conditions, Project Description and Scope of Work, Proposal instructions, and Cost Proposal Requirements may be found in Sections II through VI.

Proposals shall conform to all instructions, conditions, and requirements included in the Request for Proposal. Bidders are to carefully examine all documents, schedules, and requirements in this Request for Proposal, and respond to each requirement in the format prescribed. Proposals may be found non-responsive if they do not conform to the Request for Proposal.

B. PROCURING OFFICE AND COMMUNICATION WITH STATE STAFF AND EVALUATORS

Procurement responsibilities related to this Request for Proposal reside with State Purchasing Bureau. The Point of Contact for the procurement is as follows:

Name: Annette Walton, Procurement Contracts Officer (PCO)

RFP #: 6663 Z1

Agency: State Purchasing Bureau
Address: 1526 K Street, Suite 130
Lincoln, NE 68508

Telephone: Annette Walton - Primary PCO – 402-471-1428

E-Mail: <u>annette.walton@nebraska.gov</u>

From the Request for Proposal release date until the Intent to Award is issued, communication is limited to the POC listed above. The recipient of the Intent to Award may communicate through SPB with individuals the State has designated as responsible for negotiating the contract on behalf of the State. No member of the State Government, employee of the State, or member of the Evaluation Committee is empowered to make binding statements regarding this solicitation. The POC will issue any answers, clarifications, or amendments regarding this solicitation in writing. Only the SPB or awarding agency can award a contract. No communication or attempt to communicate with or influence any evaluator involved in this Request for Proposal is allowed.

The following exceptions to these restrictions are permitted:

- 1. Contact made pursuant to pre-existing contracts or obligations;
- 2. Contact required by the schedule of events, or an event scheduled later by the solicitation POC; and
- 3. Contact required for negotiation and execution of the final contract.

The State reserves the right to reject a Bidder's proposal, withdraw an Intent to Award, or terminate a contract if the State determines there has been a violation of these procurement procedures.

C. SCHEDULE OF EVENTS

The State intends to adhere to the procurement schedule shown below, but all dates are approximate and subject to change.

ACTI	VITY	DATE/TIME
1.	Request for Proposal Release	February 11, 2022
2.	Last day to submit written questions	February 27, 2022
3.	State responds to written questions through an Addendum	March 1, 2022
4.	Virtual Proposal Opening via Zoom	March 15, 2022 2:00 PM Central Time
5.	Review for conformance to Request for Proposal requirements	March 16, 2022
6.	Evaluation period	March 17, 2022 Through March 31, 2022
7.	"Presentations and/or Demonstrations" (if required)	TBD
8.	Post "Notification of Intent to Award"	April 1, 2022
9.	Contract finalization period	April 2, 2022 Through May 2, 2022
10.	Contract award	May 3, 2022
11.	Contractor start date	August 1, 2022

D. QUESTIONS AND ANSWERS

Questions regarding the meaning or interpretation of any Request for Proposal provision must be received by State Purchasing Bureau and clearly named "RFP Number 6663 Z1; Eugene T. Mahoney Summer and Winter Theater Melodrama Production Questions". The POC is not obligated to respond to questions that are received late per the Schedule of Events.

Vendors should present, as questions during Q&A, any assumptions upon which the bidder's proposal is or might be developed. Any proposal containing assumptions may be deemed non-responsive. Non-responsive proposals may be rejected by the State. Proposals will be evaluated without consideration of any known or unknown assumptions of a bidder. The contract will not incorporate any known or unknown assumptions.

Questions should be uploaded using the following link via ShareFile https://nebraska.sharefile.com/r-r87481bd4fd3d4f8fb2e7641420aa5e4c

It is recommended to submit questions using the following format:

RFP Section Reference	RFP Page Number	Question

Questions and Answers will be posted at http://das.nebraska.gov/materiel/purchasing.html per the Schedule of Events.

E. SECRETARY OF STATE/TAX COMMISSIONER REGISTRATION REQUIREMENTS (§ 21-2,203 Statutory)

All contractors must be authorized to transact business in the State of Nebraska and comply with all Nebraska Secretary of State registration requirements. The bidder who is the recipient of an Intent to Award may be required to certify that it has complied and produced a true and exact copy of its current (within ninety (90) calendar days of the intent to award) Certificate of Good Standing, or in the case of a sole proprietorship, provide written documentation of sole proprietorship and complete the United States Citizenship Attestation Form, available on the Department of Administrative Services website at http://das.nebraska.gov/materiel/purchasing.html. This must be accomplished prior to execution of the contract.

F. ETHICS IN PUBLIC CONTRACTING

The State reserves the right to reject proposals, withdraw an award or intent to award, or terminate a contract if an ethical violation has been committed, which includes, but is not limited to:

1. Offering or giving, directly or indirectly, a bribe, fee, commission, compensation, gift, gratuity, or anything of value to any person or entity in an attempt to influence the bidding process;

- Utilizing the services of lobbyists, attorneys, political activists, or consultants to influence or subvert the process:
- **3.** Being considered for, presently being, or becoming debarred, suspended, ineligible, or excluded from contracting with any state or federal entity;
- **4.** Submitting a proposal on behalf of another Party or entity; and
- 5. Collude with any person or entity to influence the bidding process, submit sham proposals, preclude bidding, fix pricing or costs, create an unfair advantage, subvert the proposal, or prejudice the State.

The Contractor shall include this clause in any subcontract entered into for the exclusive purpose of performing this contract.

Contractor Bidder shall have an affirmative duty to report any violations of this clause by the Contractor throughout the bidding solicitation process, and throughout the term of this contract for the successful Contractor and their subcontractors.

G. PROPOSAL REQUIREMENTS

The proposals will first be examined to determine if all requirements listed below have been addressed and whether further evaluation is warranted. Proposals not meeting the requirements may be rejected as non-responsive. The requirements are:

- Original for Contractual Services form signed in ink or via DocuSign;
- **2.** Clarity and responsiveness of the proposal;
- 3. Completed Corporate Overview;
- **4.** Completed Sections II through VI;
- 5. Completed Technical Approach; Section V.A.6; and,
- **6.** Completed State Cost Proposal Template.

H. DEVIATIONS FROM THE REQUEST FOR PROPOSAL

The requirements contained in the solicitation (Sections II thru VI) become a part of the terms and conditions of the contract resulting from this solicitation. Any deviations from the solicitation in Sections II through VI must be clearly defined by the bidder in its proposal and, if accepted by the State, will become part of the contract. Any specifically defined deviations must not be in conflict with the basic nature of the solicitation, requirements, or applicable state or federal laws or statutes. The State discourages deviations and reserves the right to reject proposed deviations.

I. SUBMISSION OF PROPOSALS

The State is accepting only electronically submitted responses. The State will not accept proposals by email, voice, or telephone.

Pages may be consecutively numbered for the entire proposal or may be numbered consecutively within sections. Figures and tables should be numbered and referenced in the text by that number. They should be placed as close as possible to the referencing text. The Technical Proposal should not contain any reference to dollar amounts. However, information such as data concerning labor hours and categories, materials, subcontracts and so forth, shall be considered in the Technical Proposal so that the bidder's understanding of the scope of work may be evaluated. The Technical Proposal shall disclose the bidder's technical approach in as much detail as possible, including, but not limited to, the information required by the Technical Proposal instructions.

It is the bidder's responsibility to ensure the response is received electronically by the date and time indicated in the Schedule of Events. Proposals must be submitted via ShareFile by the date and time of the proposal opening per the Schedule of Events. No late proposals will be accepted.

It is the responsibility of the bidder to check the website for all information relevant to this RFP to include addenda and/or amendments issued prior to the opening date. Website address is as follows: http://das.nebraska.gov/materiel/purchasing.html.

Emphasis should be concentrated on conformance to the RFP instructions, responsiveness to requirements, completeness, and clarity of content. If the bidder's proposal is presented in such a fashion that makes evaluation difficult or overly time consuming the State reserves the right to reject the proposal as non-conforming.

1. Bidders must submit responses via ShareFile using the proposal submission link.

Note to bidders: Not all browsers are compatible with ShareFile. Currently Chrome, Internet Explorer and Firefox are compatible. After the bidder clicks the proposal submission link, the bidder will be prompted to enter contact information including an e-mail address. By entering an e-mail address, the bidder should receive a confirmation email confirming the successful upload directly from ShareFile.

Proposal submission link https://nebraska.sharefile.com/r-rf8dba94c1222401990dbc1a4f9e68ec2

- **a.** The Technical, Cost Proposal and Proprietary information should be uploaded as separate and distinct files.
 - If duplicated proposals are submitted, the State will retain only the most recently submitted response.
 - **ii.** If it is the bidder's intent to submit multiple proposals, the bidder must clearly identify the separate submissions.
 - iii. It is the bidder's responsibility to allow time for electronic uploading. All file uploads must be completed by the Opening date and time per the Schedule of Events. No late proposals will be accepted.
- b. ELECTRONIC PROPOSAL FILE NAMES

The bidder should clearly identify the uploaded RFP proposal files. To assist in identification the bidder should use the following naming convention:

- i. RFP 6663 Z1, Company Name, Description of Service
- ii. If multiple files are submitted for one RFP proposal, add number of files to file names: RFP 6663 Z1 Company Name, File 1 of 2.

Proposal responses should include the completed Form A, "Contact Information". Proposals must reference the RFP number and be sent to the specified address. The RFP number should be included in all correspondence.

J. PROPOSAL PREPARATION COSTS

The State shall not incur any liability for any costs incurred by Bidders responding to this solicitation, including but not limited to, costs associated with Pre-Proposals conferences, presentations and/or demonstrations.

K. DISCOUNTS

Prices quoted shall be inclusive of ALL trade discounts. Cash discount terms of less than 30 days will not be considered as part of the proposal. Cash discount periods will be computed from the date of receipt of a properly executed claim voucher or the date of completion of delivery of all items in a satisfactory condition, whichever is later.

L. PRICES

All prices, costs, and terms and conditions outlined in the proposal shall remain fixed and valid commencing on the opening date of the proposal until termination of the contract unless ticket prices are increased by the Commission or at the end of each contract term. The Contractor may then request an increase, but the increase may not exceed the percentage increase from the original ticket price to the new ticket price made by the Commission. The Contractor may be required to provide documentation substantiating the validity of the increase request. Further documentation may be required by the State to justify the increase. The State reserves the right to deny any requested price increase. No price increases are to be billed to any State Agencies prior to written amendment of the contract by the parties.

M. COST CLARIFICATION

The State reserves the right to review all aspects of cost for reasonableness and to request clarification of any proposal where the cost component shows significant and unsupported deviation from industry standards or in areas where detailed pricing is required.

N. FAILURE TO COMPLY WITH REQUEST FOR PROPOSAL

Violation of the terms and conditions contained in this solicitation or any resulting contract, at any time before or after the award, shall be grounds for action by the State which may include, but is not limited to, the following:

- **1.** Rejection of a bidder's proposal;
- **2.** Withdrawal of the Intent to Award;
- **3.** Withdrawal of the Award:
- Negative Vendor Performance Report(s);
- **5.** Termination of the resulting contract;
- **6.** Legal action; and
- Suspension from further bidding

O. PROPOSAL CORRECTIONS

A bidder may correct a mistake in a proposal prior to the time of opening by uploading a revised and completed proposal if the original proposal was electronically submitted.

- 1. If a corrected electronic proposal is submitted, the file name(s) date/time stamped with latest date/time stamp will be accepted. The corrected proposal file name(s) should be identified as
 - a. Corrected 6663 Z1 Company Name Proposal #1,
 - **b.** Corrected 6663 Z1 Company Name Proposal #2, etc.

Changing a proposal after opening may be permitted if the change is made to correct a minor error that does not affect price, quantity, quality, delivery, or contractual conditions. In case of a mathematical error in extension of price, unit price shall govern.

P. LATE PROPOSALS

Proposals received after the proposal opening will be considered late and will not be evaluated. The State is not responsible for proposals that are late or lost regardless of cause or fault.

Q. PROPOSAL OPENING

The opening of proposals will be public, and the contractors will be announced. Proposals **WILL NOT** be available for viewing by those present at the proposal opening. Once proposals are opened, they become the property of the State of Nebraska and will not be returned. A Respondents List will be posted to the website.

Link to attend virtual opening via Zoom:

https://us02web.zoom.us/j/82648100473?pwd=T3Q1eGFBZnk2a3pSdEFTOFhCVU9qdz09

R. EVALUATION COMMITTEE

Proposals are evaluated by members of an Evaluation Committee(s). The Evaluation Committee(s) will consist of individuals selected at the discretion of the State. Names of the members of the Evaluation Committee(s) will not be published.

Any contact, attempted contact, or attempt to influence an evaluator that is involved with this solicitation may result in the rejection of this proposal and further administrative actions.

S. EVALUATION OF PROPOSALS

All proposals that are responsive to the solicitation will be evaluated. Each evaluation category will have a maximum point potential. The State will conduct a fair, impartial, and comprehensive evaluation of all proposals in accordance with the criteria set forth below. Areas that will be addressed and scored during the evaluation include:

- 1. Corporate Overview should include but is not limited to:
 - a. the ability, capacity, and skill of the contractor to deliver and implement the system or project that meets the requirements of the solicitation;
 - **b.** the character, integrity, reputation, judgment, experience, and efficiency of the contractor;
 - **c.** whether the contractor can perform the contract within the specified time frame;
 - **d.** the quality of contractor performance on prior contracts;
 - **e.** such other information that may be secured and that has a bearing on the decision to award the contract:
- 2. Technical Approach; and,
- Cost Proposal.

Neb. Rev. Stat. §81-161 allows the quality of performance of previous contracts to be considered when evaluating responses to competitively bid solicitations in determining the lowest responsible bidder. Information obtained from any Vendor Performance Report may be used in evaluating responses to a solicitation for goods and services to determine the best value for the State.

Neb. Rev. Stat. §73-107 allows for a preference for a resident disabled veteran or business located in a designated enterprise zone. When a state contract is to be awarded to the lowest responsible bidder, a resident disabled veteran or a business located in a designated enterprise zone under the Enterprise Zone Act shall be allowed a preference over any other resident or nonresident contractor, if all other factors are equal.

Resident disabled veterans means any person (a) who resides in the State of Nebraska, who served in the United States Armed Forces, including any reserve component or the National Guard, who was discharged or otherwise separated with a characterization of honorable or general (under honorable conditions), and who possesses a disability rating letter issued by the United States Department of Veterans Affairs establishing a service-connected disability or a disability determination from the United States Department of Defense and (b)(i) who owns and controls a business or, in the case of a publicly owned business, more than fifty percent of the stock is owned by one or more persons described in subdivision (a) of this subsection and (ii) the management and daily business operations of the business are controlled by one or more persons described in subdivision(a) of this subsection. Any contract entered into without compliance with this section shall be null and void.

Therefore, if a resident disabled veteran or business located in a designated enterprise zone submits a proposal in accordance with Neb. Rev. Stat. §73-107 and has so indicated on the solicitation cover page under "Contractor must

complete the following" requesting priority/preference to be considered in the award of this contract, the following will need to be submitted by the contractor within ten (10) business days of request:

Documentation from the United States Armed Forces confirming service:

Documentation of discharge or otherwise separated characterization of honorable or general (under honorable conditions);

Disability rating letter issued by the United States Department of Veterans Affairs establishing a service-connected disability or a disability determination from the United States Department of Defense; and

Documentation which shows ownership and control of a business or, in the case of a publicly owned business, more than fifty percent of the stock is owned by one or more persons described in subdivision (a) of this subsection; and the management and daily business operations of the business are controlled by one or more persons described in subdivision (a) of this subsection.

Failure to submit the requested documentation within ten (10) business days of notice will disqualify the contractor from consideration of the preference.

Evaluation criteria will be released with the RFP.

T. PRESENTATIONS AND/OR DEMONSTRATIONS

The State may determine after the completion of the Technical and Cost Proposal evaluation that presentations and/or demonstrations are required. Not every bidder may be given an opportunity to present and/or give demonstrations. The State reserves the right, in its discretion, to select only the top scoring bidders to present/give demonstrations. The evaluations from the presentations and/or demonstrations will be added to the scores from the Technical and Cost Proposals. The presentation process will allow the bidders to demonstrate proposal offering, explaining and/or clarifying any unusual or significant elements related to the proposal(s). Bidders' key personnel, identified in the proposal, may be requested to participate in a structured presentation. The presentation will determine the bidders understanding of the RFP requirements, demonstrating the authority and reporting relationships within the firm, including management style and philosophy. Only representatives of the State and the presenting bidder will be permitted to attend the presentations and/or demonstrations. A written copy or summary of the presentation, and demonstrative information (such as briefing charts, et cetera) may be offered by the bidder, but the State reserves the right to refuse or not consider the offered materials. Bidders shall not be allowed to alter or amend proposals.

Once the presentations and/or demonstrations have been completed, the State reserves the right to make an award without any further discussion with the bidders regarding the proposals received.

Any cost incidental to the presentations and/or demonstrations shall be borne entirely by the bidder and will not be compensated by the State.

U. BEST AND FINAL OFFER

Bidder should provide the best offer with the original proposal response and should not expect the State to request a best and final offer (BAFO).

Every bidder may not be given the opportunity to submit a BAFO. Any BAFO requested by the State, should be submitted by the bidder to be evaluated (using the stated BAFO criteria) and scored by the Evaluation Committee. The State reserves the right to conduct more than one BAFO. If requested by the State, the BAFO must be submitted on the BAFO Cost Proposal form. Failure to submit a requested BAFO may result in rejection of the bidder's entire proposal response.

V. REFERENCE AND CREDIT CHECKS

The State reserves the right to conduct and consider reference and credit checks. The State reserves the right to use third parties to conduct reference and credit checks. By submitting a proposal in response to this solicitation, the bidder grants to the State the right to contact or arrange a visit in person with any or all of the bidder's clients. Reference and credit checks may be grounds to reject a proposal, withdraw an intent to award, or rescind the award of a contract.

W. AWARD

The State reserves the right to evaluate proposals and award contracts in a manner utilizing criteria selected at the State's discretion and in the State's best interest. After evaluation of the proposals, or at any point in the solicitation process, the State of Nebraska may take one or more of the following actions:

- 1. Amend the solicitation;
- 2. Extend the time of or establish a new proposal opening time;

- 3. Waive deviations or errors in the State's solicitation process and in proposals that are not material, do not compromise the solicitation process or a bidder's proposal, and do not improve a bidder's competitive position:
- **4.** Accept or reject a portion of or all of a proposal;
- **5.** Accept or reject all proposals:
- **6.** Withdraw the solicitation:
- **7.** Elect to rebid the solicitation:
- 8. Award single lines or multiple lines to one or more bidders; or,
- **9.** Award one or more all-inclusive contracts.

The solicitation does not commit the State to award a contract. If an Intent to Award is made, it will be posted at: http://das.nebraska.gov/materiel/purchasing.html

Any protests must be filed by a bidder within ten (10) business days after the Intent to Award is posted. Grievance and protest procedure is available at: http://das.nebraska.gov/materiel/purchasing.html

X. ALTERNATE/EQUIVALENT PROPOSALS

Bidder may offer proposals which are at variance from the specifications of the solicitation. The State reserves the right to consider and accept such proposals if, in the judgment of the Materiel Administrator, the proposal will result in goods and/or services equivalent to or better than those which would be supplied in the original proposal specifications. Bidder must indicate in the solicitation response the manufacturer's name, number and shall submit with the proposal, sketches, descriptive literature and/or complete specifications. Reference to literature submitted with a previous proposal or any other agreement/contract will not satisfy this provision. Proposals which do not comply with these requirements are subject to rejection. In the absence of any stated deviation or exception, the proposal will be accepted as in strict compliance with all terms, conditions and specification, and the Bidder shall be held liable, therefore.

Y. REJECTION OF PROPOSALS

The State reserves the right to reject any or all proposals, wholly or in part.

Z. RESIDENT BIDDER

Pursuant to Neb. Rev. Stat. §§ 73-101.01 through 73-101.02, a Resident Bidder shall be allowed a preference against a Non-resident Bidder from a state which gives or requires a preference to Bidders from that state. The preference shall be equal to the preference given or required by the state of the Nonresident Bidders. Where the lowest responsible bid from a resident Bidder is equal in all respects to one from a nonresident Bidder from a state which has no preference law, the resident Bidder shall be awarded the contract. The provision of this preference shall not apply to any contract for any project upon which federal funds would be withheld because of the provisions of this preference.

II. TERMS AND CONDITIONS

Bidders should complete Sections II through VI as part of the proposal. Bidder is expected to read the Terms and Conditions and initial either accept, reject, or reject and provide alternative language for each clause. The bidder should also provide an explanation of why the clause was rejected or why the clause was rejected with alternative language provided. By signing the solicitation, bidder is agreeing to be legally bound by all the accepted terms and conditions, and any proposed alternative terms and conditions submitted with the proposal. The State reserves the right to reject or negotiate the bidder's rejected or proposed alternative language.

If the State and bidder fail to agree on the final Terms and Conditions, the State reserves the right to reject the proposal. The State reserves the right to reject proposals that attempt to substitute the bidder's commercial contracts and/or documents for this solicitation.

Bidders must submit with the proposal any license, user agreement, service level agreement, or similar documents that the bidder wants incorporated in the Contract. The State will not consider incorporation of any document not submitted with the bidder's proposal. These documents shall be subject to negotiation and will be incorporated as addendums if agreed to by the Parties.

If a conflict or ambiguity arises after the Addendum to Contract Award has been negotiated and agreed to, the Addendum to Contract Award shall be interpreted as follows:

- 1. If only one Party has a particular clause, then that clause shall control;
- 2. If both Parties have a similar clause, but the clauses do not conflict, the clauses shall be read together;
- 3. If both Parties have a similar clause, but the clauses conflict, the State's clause shall control.

A. GENERAL

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:
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The Contract resulting from this solicitation shall incorporate the following documents:

- Request for Proposal and Addenda;
- **2.** Amendments to the solicitation;
- 3. Questions and Answers;
- 4. Contractor's proposal (Contractor's response to the solicitation and properly submitted documents); and
- **5.** Amendments and Addendums to the Contract.

These documents constitute the entirety of the contract.

Unless otherwise specifically stated in a future contract amendment, in case of any conflict between the incorporated documents, the documents shall govern in the following order of preference with number one (1) receiving preference over all other documents and with each lower numbered document having preference over any higher numbered document: 1) Amendments and addendums to the executed Contract with the most recent dated amendment or addendum, respectively, having the highest priority, 2) Amendments to solicitation 3) Questions and Answers, 4) the original solicitation document and any Addenda, and 5) the Contractor's submitted Proposal.

Any ambiguity or conflict in the contract discovered after its execution, not otherwise addressed herein, shall be resolved in accordance with the rules of contract interpretation as established in the State of Nebraska.

B. NOTIFICATION

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:
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Contractor and State shall identify the contract manager who shall serve as the point of contact for the executed contract.

Communications regarding the executed contract shall be in writing and shall be deemed to have been given if delivered personally, electronically or mailed. All notices, requests, or communications shall be deemed effective upon receipt.

C. PCO'S REPRESENTATIVE

The State reserves the right to appoint a PCOs Representative to manage [or assist the PCO in managing] the contract on behalf of the State. The PCP's Representative will be appointed in writing, and the appointment document will specify the extent of the PCO's Representative authority and responsibilities. If a PCO's Representative is appointed, the Contractor will be provided a copy of the appointment document and is required to cooperate accordingly with the PCO's Representative. The PCO's Representative has no authority to bind the State to a contract, amendment, addendum, or other change or addition to the contract.

D. GOVERNING LAW (Statutory)

Notwithstanding any other provision of this contract, or any amendment or addendum(s) entered into contemporaneously or at a later time, the parties understand and agree that, (1) the State of Nebraska is a sovereign state and its authority to contract is therefore subject to limitation by the State's Constitution, statutes, common law, and regulation; (2) this contract will be interpreted and enforced under the laws of the State of Nebraska; (3) any action to enforce the provisions of this agreement must be brought in the State of Nebraska per state law; (4) the person signing this contract on behalf of the State of Nebraska does not have the authority to waive the State's sovereign immunity, statutes, common law, or regulations; (5) the indemnity, limitation of liability, remedy, and other similar provisions of the final contract, if any, are entered into subject to the State's Constitution, statutes, common law, regulations, and sovereign immunity; and, (6) all terms and conditions of the final contract, including but not limited to the clauses concerning third party use, licenses, warranties, limitations of liability, governing law and venue, usage verification, indemnity, liability, remedy or other similar provisions of the final contract are entered into specifically subject to the State's Constitution, statutes, common law, regulations, and sovereign immunity.

The Parties must comply with all applicable local, state and federal laws, ordinances, rules, orders, and regulations.

E. BEGINNING OF WORK

The awarded Bidder shall not commence any billable work until a valid contract has been fully executed by the State. The awarded Bidder will be notified when work may begin.

F. AMENDMENT

This Contract may be amended only in writing, within scope, upon the agreement of both parties.

G. CHANGE ORDERS OR SUBSTITUTIONS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

The State and the Contractor, upon the written agreement, may make changes to the contract within the general scope of the solicitation. Changes may involve specifications, the quantity of work, or such other items as the State may find necessary or desirable. Corrections of any deliverable, service, or work required pursuant to the contract shall not be deemed a change. The Contractor may not claim forfeiture of the contract by reasons of such changes.

The Contractor shall prepare a written description of the work required due to the change and an itemized cost sheet for the change. Changes in work and the amount of compensation to be paid to the Contractor shall be determined in accordance with applicable unit prices if any, a pro-rated value, or through negotiations. The State shall not incur a price increase for changes that should have been included in the Contractor's proposal, were foreseeable, or result from difficulties with or failure of the Contractor's proposal or performance.

No change shall be implemented by the Contractor until approved by the State, and the Contract is amended to reflect the change and associated costs, if any. If there is a dispute regarding the cost, but both parties agree that immediate implementation is necessary, the change may be implemented, and cost negotiations may continue with both Parties retaining all remedies under the contract and law.

In the event any product is discontinued or replaced upon mutual consent during the contract period or prior to delivery, the State reserves the right to amend the contract to include the alternate product at the same price.

Contractor will not substitute any item that has been awarded without prior written approval of SPB

H. VENDOR PERFORMANCE REPORT(S)

The State may document any instance(s) of products or services delivered or performed which exceed or fail to meet the terms of the purchase order, contract, and/or solicitation specifications. The State Purchasing Bureau may contact the Vendor regarding any such report. Vendor performance report(s) will become a part of the permanent record of the Vendor.

I. NOTICE OF POTENTIAL CONTRACTOR BREACH

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:
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If Contractor breaches the contract or anticipates breaching the contract, the Contractor shall immediately give written notice to the State. The notice shall explain the breach or potential breach, a proposed cure, and may include a request for a waiver of the breach if so desired. The State may, in its discretion, temporarily or permanently waive the breach. By granting a waiver, the State does not forfeit any rights or remedies to which the State is entitled by law or equity, or pursuant to the provisions of the contract. Failure to give immediate notice, however, may be grounds for denial of any request for a waiver of a breach.

J. BREACH

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

Either Party may terminate the contract, in whole or in part, if the other Party breaches its duty to perform its obligations under the contract in a timely and proper manner. Termination requires written notice of default and a thirty (30) calendar day (or longer at the non-breaching Party's discretion considering the gravity and nature of the default) cure period. Said notice shall be delivered by Certified Mail, Return Receipt Requested, or in person with proof of delivery. In case of default of the Contractor, the State may contract the service from other sources and hold the Contractor responsible for any excess cost occasioned thereby. The State may recover from the Contractor as damages the difference between the costs of covering the breach. Notwithstanding any clause to the contrary, the State may also recover the contract price together with any incidental or consequential damages defined in UCC Section 2-715, but less expenses saved in consequence of Contractor's breach.

The State's failure to make payment shall not be a breach, and the Contractor shall retain all available statutory remedies and protections, including, but not limited to, charging interest to the State (Refer to Prompt Payment Act).

K. NON-WAIVER OF BREACH

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

Allowing time to cure or the acceptance of late performance with or without objection or reservation by a Party shall not waive any rights of the Party, including, but not limited to the right to immediate terminate the contract for the same or a different breach, or constitute a waiver of the requirement of timely performance of any obligations remaining to be performed.

L. SEVERABILITY

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

If any term or condition of the contract is declared by a court of competent jurisdiction to be illegal or in conflict with any law, the validity of the remaining terms and conditions shall not be affected, and the rights and obligations of the parties shall be construed and enforced as if the contract did not contain the provision held to be invalid or illegal.

M. INDEMNIFICATION

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:
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1. GENERAL

The Contractor agrees to defend, indemnify, and hold harmless the State and its employees, volunteers, agents, and its elected and appointed officials ("the indemnified parties") from and against any and all third party claims, liens, demands, damages, liability, actions, causes of action, losses, judgments, costs, and expenses of every nature, including investigation costs and expenses, settlement costs, and attorney fees and expenses ("the claims"), sustained or asserted against the State for personal injury, death, or property loss or damage, arising out of, resulting from, or attributable to the willful misconduct, negligence, error, or omission of the Contractor, its employees, subcontractors, consultants, representatives, and agents, resulting from this contract, except to the extent such Contractor liability is attenuated by any action of the State which directly and proximately contributed to the claims.

2. PERSONNEL

The Contractor shall, at its expense, indemnify and hold harmless the indemnified parties from and against any claim with respect to withholding taxes, worker's compensation, employee benefits, or any other claim, demand, liability, damage, or loss of any nature relating to any of the personnel, including subcontractors and employees, provided by the Contractor.

3. SELF-INSURANCE

The State of Nebraska is self-insured for any loss and purchases excess insurance coverage pursuant to Neb. Rev. Stat. § 81-8,239.01 (Reissue 2008). If there is a presumed loss under the provisions of this agreement, Contractor may file a claim with the Office of Risk Management pursuant to Neb. Rev. Stat. §§ 81-8,829 – 81-8,306 for review by the State Claims Board. The State retains all rights and immunities under

the State Miscellaneous (§81-8,294), Tort (§81-8,209), and Contract Claim Acts (§81-8,302), as outlined in Neb. Rev. Stat. § 81-8,209 et seq. and under any other provisions of law and accepts liability under this agreement to the extent provided by law.

4. ATTORNEY GENERAL

The Parties acknowledge that Attorney General for the State of Nebraska is required by statute to represent the legal interests of the State, and that any provision of this indemnity clause is subject to the statutory authority of the Attorney General.

N. ATTORNEY'S FEES

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

In the event of any litigation, appeal, or other legal action to enforce any provision of the contract, the Parties agree to pay all expenses of such action, as permitted by law and if ordered by the court, including attorney's fees and costs, if the other Party prevails.

O. ASSIGNMENT, SALE, OR MERGER

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

Either Party may assign the contract upon mutual written agreement of the other Party. Such agreement shall not be unreasonably withheld.

The Contractor retains the right to enter into a sale, merger, acquisition, internal reorganization, or similar transaction involving Contractor's business. Contractor agrees to cooperate with the State in executing amendments to the contract to allow for the transaction. If a third party or entity is involved in the transaction, the Contractor will remain responsible for performance of the contract until such time as the person or entity involved in the transaction agrees in writing to be contractually bound by this contract and perform all obligations of the contract.

P. CONTRACTING WITH OTHER NEBRASKA POLITICAL SUB-DIVISIONS OF THE STATE OR ANOTHER STATE

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

The Contractor may, but shall not be required to, allow agencies, as defined in Neb. Rev. Stat. §81-145, to use this contract. The terms and conditions, including price, of the contract may not be amended. The State shall not be contractually obligated or liable for any contract entered into pursuant to this clause. A listing of Nebraska political subdivisions may be found at the website of the Nebraska Auditor of Public Accounts.

The Contractor may, but shall not be required to, allow other states, agencies or divisions of other states, or political subdivisions of other states to use this contract. The terms and conditions, including price, of this contract shall apply to any such contract, but may be amended upon mutual consent of the Parties. The State of Nebraska shall not be

contractually or otherwise obligated or liable under any contract entered into pursuant to this clause. The State shall be notified if a contract is executed based upon this contract.

Q. FORCE MAJEURE

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

Neither Party shall be liable for any costs or damages, or for default resulting from its inability to perform any of its obligations under the contract due to a natural or manmade event outside the control and not the fault of the affected Party ("Force Majeure Event"). The Party so affected shall immediately make a written request for relief to the other Party and shall have the burden of proof to justify the request. The other Party may grant the relief requested; relief may not be unreasonably withheld. Labor disputes with the impacted Party's own employees will not be considered a Force Majeure Event.

R. CONFIDENTIALITY

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

All materials and information provided by the Parties or acquired by a Party on behalf of the other Party shall be regarded as confidential information. All materials and information provided or acquired shall be handled in accordance with federal and state law, and ethical standards. Should said confidentiality be breached by a Party, the Party shall notify the other Party immediately of said breach and take immediate corrective action.

It is incumbent upon the Parties to inform officers and employees of the penalties for improper disclosure imposed by the Privacy Act of 1974, 5 U.S.C. 552a. Specifically, 5 U.S.C. 552a (i)(1), which is made applicable by 5 U.S.C. 552a (m)(1), provides that any officer or employee, who by virtue of his/her employment or official position has possession of or access to agency records which contain individually identifiable information, the disclosure of which is prohibited by the Privacy Act or regulations established thereunder, and who knowing that disclosure of the specific material is prohibited, willfully discloses the material in any manner to any person or agency not entitled to receive it, shall be guilty of a misdemeanor and fined not more than \$5,000.

S. EARLY TERMINATION

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

The contract may be terminated as follows:

- 1. The State and the Contractor, by mutual written agreement, may terminate the contract at any time.
- The State, in its sole discretion, may terminate the contract for any reason upon 30 calendar day's written notice to the Contractor. Such termination shall not relieve the Contractor of warranty or other service obligations incurred under the terms of the contract. In the event of termination, the Contractor shall be entitled to payment, determined on a pro rata basis, for products or services satisfactorily performed or provided.

- **3.** The State may terminate the contract immediately for the following reasons:
 - **a.** if directed to do so by statute;
 - **b.** Contractor has made an assignment for the benefit of creditors, has admitted in writing its inability to pay debts as they mature, or has ceased operating in the normal course of business;
 - **c.** a trustee or receiver of the Contractor or of any substantial part of the Contractor's assets has been appointed by a court;
 - d. fraud, misappropriation, embezzlement, malfeasance, misfeasance, or illegal conduct pertaining to performance under the contract by its Contractor, its employees, officers, directors, or shareholders:
 - e. an involuntary proceeding has been commenced by any Party against the Contractor under any one of the chapters of Title 11 of the United States Code and (i) the proceeding has been pending for at least 60 calendar days; or (ii) the Contractor has consented, either expressly or by operation of law, to the entry of an order for relief; or (iii) the Contractor has been decreed or adjudged a debtor;
 - a voluntary petition has been filed by the Contractor under any of the chapters of Title 11 of the United States Code;
 - **g.** Contractor intentionally discloses confidential information;
 - h. Contractor has or announces it will discontinue support of the deliverable; and,
 - i. In the event funding is no longer available.

T. CONTRACT CLOSEOUT

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:
			Cooperation shall not exceed a capacity of informational or advisory nature.

Upon contract closeout for any reason the Contractor shall within 30 days, unless stated otherwise herein:

- 1. Transfer all completed or partially completed deliverables to the State;
- 2. Transfer ownership and title to all completed or partially completed deliverables to the State;
- 3. Return to the State all information and data, unless the Contractor is permitted to keep the information or data by contract or rule of law. Contractor may retain one copy of any information or data as required to comply with applicable work product documentation standards or as are automatically retained in the course of Contractor's routine back up procedures;
- **4.** Cooperate with any successor Contactor, person or entity in the assumption of any or all of the obligations of this contract;
- **5.** Cooperate with any successor Contactor, person or entity with the transfer of information or data related to this contract;
- **6.** Return or vacate any state owned real or personal property; and,
- 7. Return all data in a mutually acceptable format and manner.

Nothing in this Section should be construed to require the Contractor to surrender intellectual property, real or personal property, or information or data owned by the Contractor for which the State has no legal claim.

III. CONTRACTOR DUTIES

A. INDEPENDENT CONTRACTOR / OBLIGATIONS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

It is agreed that the Contractor is an independent contractor and that nothing contained herein is intended or should be construed as creating or establishing a relationship of employment, agency, or a partnership.

The Contractor is solely responsible for fulfilling the contract. The Contractor or the Contractor's representative shall be the sole point of contact regarding all contractual matters.

The Contractor shall secure, at its own expense, all personnel required to perform the services under the contract. The personnel the Contractor uses to fulfill the contract shall have no contractual or other legal relationship with the State; they shall not be considered employees of the State and shall not be entitled to any compensation, rights or benefits from the State, including but not limited to, tenure rights, medical and hospital care, sick and vacation leave, severance pay, or retirement benefits.

By-name personnel commitments made in the Contractor's proposal shall not be changed without the prior written approval of the State. Replacement of these personnel, if approved by the State, shall be with personnel of equal or greater ability and qualifications.

All personnel assigned by the Contractor to the contract shall be employees of the Contractor or a subcontractor and shall be fully qualified to perform the work required herein. Personnel employed by the Contractor or a subcontractor to fulfill the terms of the contract shall remain under the sole direction and control of the Contractor or the subcontractor respectively.

With respect to its employees, the Contractor agrees to be solely responsible for the following:

- 1. Any and all pay, benefits, and employment taxes and/or other payroll withholding;
- 2. Any and all vehicles used by the Contractor's employees, including all insurance required by state law;
- 3. Damages incurred by Contractor's employees within the scope of duties under the contract;
- **4.** Maintaining Workers' Compensation and health insurance that complies with state and federal law and submitting any reports on such insurance to the extent required by governing law;
- 5. Determining the hours to be worked and the duties to be performed by the Contractor's employees; and,
- **6.** All claims on behalf of any person arising out of employment or alleged employment (including without limit claims of discrimination alleged against the Contractor, its officers, agents, or subcontractors or subcontractor's employees)

If the Contractor intends to utilize any subcontractor, the subcontractor's level of effort, tasks, and time allocation should be clearly defined in the bidder's proposal. The Contractor shall agree that it will not utilize any subcontractors not specifically included in its proposal in the performance of the contract without the prior written authorization of the State.

The State reserves the right to require the Contractor to reassign or remove from the project any Contractor or subcontractor's employees.

Contractor shall insure that the terms and conditions contained in any contract with a subcontractor does not conflict with the terms and conditions of this contract.

The Contractor shall include a similar provision, for the protection of the State, in the contract with any subcontractor engaged to perform work on this contract.

B. EMPLOYEE WORK ELIGIBILITY STATUS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:
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The Contractor is required and hereby agrees to use a federal immigration verification system to determine the work eligibility status of employees physically performing services within the State of Nebraska. A federal immigration verification system means the electronic verification of the work authorization program authorized by the Illegal Immigration Reform and Immigrant Responsibility Act of 1996, 8 U.S.C. 1324a, known as the E-Verify Program, or an equivalent federal program designated by the United States Department of Homeland Security or other federal agency authorized to verify the work eligibility status of an employee.

If the Contractor is an individual or sole proprietorship, the following applies:

- 1. The Contractor must complete the United States Citizenship Attestation Form, available on the Department of Administrative Services website at http://das.nebraska.gov/materiel/purchasing.html
- 2. The completed United States Attestation Form should be submitted with the solicitation response.
- 3. If the Contractor indicates on such attestation form that he or she is a qualified alien, the Contractor agrees to provide the US Citizenship and Immigration Services documentation required to verify the Contractor's lawful presence in the United States using the Systematic Alien Verification for Entitlements (SAVE) Program.
- 4. The Contractor understands and agrees that lawful presence in the United States is required and the Contractor may be disqualified, or the contract terminated if such lawful presence cannot be verified as required by Neb. Rev. Stat. §4-108.

C. COMPLIANCE WITH CIVIL RIGHTS LAWS AND EQUAL OPPORTUNITY EMPLOYMENT / NONDISCRIMINATION (Statutory)

The Contractor shall comply with all applicable local, state, and federal statutes and regulations regarding civil rights laws and equal opportunity employment. The Nebraska Fair Employment Practice Act prohibits Contractors of the State of Nebraska, and their subcontractors, from discriminating against any employee or applicant for employment, with respect to hire, tenure, terms, conditions, compensation, or privileges of employment because of race, color, religion, sex, disability, marital status, or national origin (Neb. Rev. Stat. §§ 48-1101 to 48-1125). The Contractor guarantees compliance with the Nebraska Fair Employment Practice Act, and breach of this provision shall be regarded as a material breach of contract. The Contractor shall insert a similar provision in all Subcontracts for goods and services to be covered by any contract resulting from this solicitation.

D. COOPERATION WITH OTHER CONTRACTORS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:
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Contractor may be required to work with or in close proximity to other contractors or individuals that may be working on same or different projects. The Contractor shall agree to cooperate with such other contractors or individuals and shall not commit or permit any act which may interfere with the performance of work by any other contractor or individual. Contractor is not required to compromise Contractor's intellectual property or proprietary information unless expressly required to do so by this contract.

E. PERMITS, REGULATIONS, LAWS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

The contract price shall include the cost of all royalties, licenses, permits, and approvals, whether arising from patents, trademarks, copyrights or otherwise, that are in any way involved in the contract. The Contractor shall obtain and pay for all royalties, licenses, and permits, and approvals necessary for the execution of the contract. The Contractor must guarantee that it has the full legal right to the materials, supplies, equipment, software, and other items used to execute this contract.

F. INSURANCE REQUIREMENTS

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:
			See revised insurance chart below. This matched more closely with the previously agreed upon insurance requirements in the prior contract. Thank you.

The Contractor shall throughout the term of the contract maintain insurance as specified herein and provide the State a current Certificate of Insurance/Acord Form (COI) verifying the coverage. The Contractor shall not commence work on the contract until the insurance is in place. If Contractor subcontracts any portion of the Contract the Contractor must, throughout the term of the contract, either:

- 1. Provide equivalent insurance for each subcontractor and provide a COI verifying the coverage for the subcontractor;
- 2. Require each subcontractor to have equivalent insurance and provide written notice to the State that the Contractor has verified that each subcontractor has the required coverage; or,
- 3. Provide the State with copies of each subcontractor's Certificate of Insurance evidencing the required coverage.

The Contractor shall not allow any subcontractor to commence work until the subcontractor has equivalent insurance. The failure of the State to require a COI, or the failure of the Contractor to provide a COI or require subcontractor insurance shall not limit, relieve, or decrease the liability of the Contractor hereunder.

In the event that any policy written on a claims-made basis terminates or is canceled during the term of the contract or within six (6) months of termination or expiration of the contract, the contractor shall obtain an extended discovery or reporting period, or a new insurance policy, providing coverage required by this contract for the term of the contract and six (6) months following termination or expiration of the contract.

If by the terms of any insurance a mandatory deductible is required, or if the Contractor elects to increase the mandatory deductible amount, the Contractor shall be responsible for payment of the amount of the deductible in the event of a paid claim.

Notwithstanding any other clause in this Contract, the State may recover up to the liability limits of the insurance policies required herein.

1. WORKERS' COMPENSATION INSURANCE

The Contractor shall take out and maintain during the life of this contract the statutory Workers' Compensation and Employer's Liability Insurance for all of the contactors' employees to be engaged in work on the project under this contract and, in case any such work is sublet, the Contractor shall require the subcontractor similarly to provide Worker's Compensation and Employer's Liability Insurance for all of the subcontractor's employees to be engaged in such work. This policy shall be written to meet the statutory requirements for the state in which the work is to be performed, including Occupational Disease. The policy shall include a waiver of subrogation in favor of the State. The COI shall contain the mandatory COI

subrogation waiver language found hereinafter. The amounts of such insurance shall not be less than the limits stated hereinafter. For employees working in the State of Nebraska, the policy must be written by an entity authorized by the State of Nebraska Department of Insurance to write Workers' Compensation and Employer's Liability Insurance for Nebraska employees.

2. COMMERCIAL GENERAL LIABILITY INSURANCE AND COMMERCIAL AUTOMOBILE LIABILITY INSURANCE

The Contractor shall take out and maintain during the life of this contract such Commercial General Liability Insurance and Commercial Automobile Liability Insurance as shall protect Contractor and any subcontractor performing work covered by this contract from claims for damages for bodily injury, including death, as well as from claims for property damage, which may arise from operations under this contract, whether such operation be by the Contractor or by any subcontractor or by anyone directly or indirectly employed by either of them, and the amounts of such insurance shall not be less than limits stated hereinafter.

The Commercial General Liability Insurance shall be written on an **occurrence basis**, and provide Premises/Operations, Products/Completed Operations, Independent Contractors, Personal Injury, and Contractual Liability coverage. The policy shall include the State, and others as required by the contract documents, as Additional Insured(s). This policy shall be primary, and any insurance or self-insurance carried by the State shall be considered secondary and non-contributory. The COI shall contain the mandatory COI liability waiver language found hereinafter. The Commercial Automobile Liability Insurance shall be written to cover all Owned, Non-owned, and Hired vehicles.



REQUIRED INSURANCE COVERAGE	
COMMERCIAL GENERAL LIABILITY	
General Aggregate	\$1,000,000
Products/Completed Operations	\$100,000
Aggregate	
Personal/Advertising Injury	\$1,000,000 per occurrence
Bodily Injury/Property Damage	\$1,000,000 per occurrence
Medical Payments	\$10,000 any one person
Damage to Rented Premises (Fire)	\$300,000 each occurrence
Contractual	Included
Independent Contractors	Included
WORKER'S COMPENSATION	
Employers Liability Limits	\$500K/\$500K/\$500K
Statutory Limits- All States	Statutory - State of Nebraska
USL&H Endorsement	Statutory
Voluntary Compensation	Statutory
MANDATORY COI SUBROGATION WAIVER LANGUA	GE
	waiver of subrogation in favor of the State of
Nebraska."	

3. EVIDENCE OF COVERAGE

The Contractor shall furnish the Contract Manager, with a certificate of insurance coverage complying with the above requirements prior to beginning work at:

Agency Name: State Purchasing Bureau

Attn: Annette Walton

Solicitation Number: 6663 Z1

Contract Number:

E-mail address: annette.walton@nebraska.gov

These certificates or the cover sheet shall reference the RFP number, and the certificates shall include the name of the company, policy numbers, effective dates, dates of expiration, and amounts and types of coverage afforded. If the State is damaged by the failure of the Contractor to maintain such insurance, then the Contractor shall be responsible for all reasonable costs properly attributable thereto.

Reasonable notice of cancellation of any required insurance policy must be submitted to the contract manager as listed above when issued and a new coverage binder shall be submitted immediately to ensure no break in coverage.

4. DEVIATIONS

The insurance requirements are subject to limited negotiation. Negotiation typically includes, but is not necessarily limited to, the correct type of coverage, necessity for Workers' Compensation, and the type of automobile coverage carried by the Contractor.

G. ANTITRUST

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

The Contractor hereby assigns to the State any and all claims for overcharges as to goods and/or services provided in connection with this contract resulting from antitrust violations which arise under antitrust laws of the United States and the antitrust laws of the State.

H. CONFLICT OF INTEREST

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

By submitting a proposal, bidder certifies that no relationship exists between the bidder and any person or entity which either is, or gives the appearance of, a conflict of interest related to this request for proposal or project.

Bidder further certifies that bidder will not employ any individual known by bidder to have a conflict of interest nor shall bidder take any action or acquire any interest, either directly or indirectly, which will conflict in any manner or degree with the performance of its contractual obligations hereunder or which creates an actual or appearance of conflict of interest.

If there is an actual or perceived conflict of interest, bidder shall provide with its proposal a full disclosure of the facts describing such actual or perceived conflict of interest and a proposed mitigation plan for consideration. The State will then consider such disclosure and proposed mitigation plan and either approve or reject as part of the overall bid evaluation.

I. STATE PROPERTY

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

The Contractor shall be responsible for the proper care and custody of any State-owned property which is furnished for the Contractor's use during the performance of the contract. The Contractor shall reimburse the State for any loss or damage of such property; normal wear and tear is expected.

J. SITE RULES AND REGULATIONS

Accept	Reject	Reject & Provide Alternative within	NOTES/COMMENTS.
(Initial)	(Initial)	Solicitation	NOTES/COMMENTS:
		Response (Initial)	

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The Contractor shall use its best efforts to ensure that its employees, agents, and subcontractors comply with site rules and regulations while on State premises. If the Contractor must perform on-site work outside of the daily operational hours set forth by the State, it must make arrangements with the State to ensure access to the facility and the equipment has been arranged. No additional payment will be made by the State on the basis of lack of access, unless the State fails to provide access as agreed to in writing between the State and the Contractor.

K. ADVERTISING

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:

The Contractor agrees not to refer to the contract award in advertising in such a manner as to state or imply that the company or its goods or services are endorsed or preferred by the State. Any publicity releases pertaining to the project shall not be issued without prior written approval from the State.

L. DISASTER RECOVERY/BACK UP PLAN

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:
			If the state provides an alternate location with lighting board and sound equipment within 5miles, we will continue to deliver productions as planned.

The Contractor shall have a disaster recovery and back-up plan, of which a copy should be provided upon request to the State, which includes, but is not limited to equipment, personnel, facilities, and transportation, in order to continue delivery of goods and services as specified under the specifications in the contract in the event of a disaster.

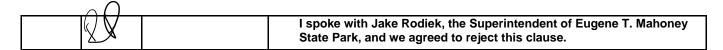
M. DRUG POLICY

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:
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Contractor certifies it maintains a drug free workplace environment to ensure worker safety and workplace integrity. Contractor agrees to provide a copy of its drug free workplace policy at any time upon request by the State.

N. WARRANTY

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation	NOTES/COMMENTS:
	, ,	Response (Initial)	



Despite any clause to the contrary, the Contractor represents and warrants that its services hereunder shall be performed by competent personnel and shall be of professional quality consistent with generally accepted industry standards for the performance of such services and shall comply in all respects with the requirements of this Agreement. For any breach of this warranty, the Contractor shall, for a period of 90 days from performance of the service, perform the services again, at no cost to the State, or if Contractor is unable to perform the services as warranted, Contractor shall reimburse the State all fees paid to Contractor for the unsatisfactory services. The rights and remedies of the parties under this warranty are in addition to any other rights and remedies of the parties provided by law or equity, including, without limitation actual damages, and, as applicable and awarded under the law, to a prevailing party, reasonable attorneys' fees and costs.

IV. PAYMENT

A. PROHIBITION AGAINST ADVANCE PAYMENT (Statutory)

Neb. Rev. Stat. §§ 81-2403 states, "[n]o goods or services shall be deemed to be received by an agency until all such goods or services are completely delivered and finally accepted by the agency."

B. TAXES (Statutory)

The State is not required to pay taxes and assumes no such liability as a result of this solicitation. The Contractor may request a copy of the Nebraska Department of Revenue, Nebraska Resale or Exempt Sale Certificate for Sales Tax Exemption, Form 13. Any property tax payable on the Contractor's equipment which may be installed in a state-owned facility is the responsibility of the Contractor.

C. INSPECTION AND APPROVAL

Accept (Initial)	Reject (Initial)	Reject & Provide Alternative within Solicitation Response (Initial)	NOTES/COMMENTS:
QQ			

Final inspection and approval of all work required under the contract shall be performed by the designated State officials.

The State and/or its authorized representatives shall have the right to enter any premises where the Contractor or subcontractor duties under the contract are being performed, and to inspect, monitor or otherwise evaluate the work being performed. All inspections and evaluations shall be at agreed upon times and in a manner that will not delay work.

D. PAYMENT (Statutory)

Payment will be made by the responsible agency in compliance with the State of Nebraska Prompt Payment Act (See Neb. Rev. Stat. § 81-2403). The State may require the Contractor to accept payment by electronic means such as ACH deposit. In no event shall the State be responsible or liable to pay for any goods and services provided by the Contractor prior to the Effective Date of the contract, and the Contractor hereby waives any claim or cause of action for any such services.

E. LATE PAYMENT (Statutory)

The Contractor may charge the responsible agency interest for late payment in compliance with the State of Nebraska Prompt Payment Act (See Neb. Rev. Stat. §§ 81-2401 through 81-2408).

F. SUBJECT TO FUNDING / FUNDING OUT CLAUSE FOR LOSS OF APPROPRIATIONS (Statutory)

The State's obligation to pay amounts due on the Contract for a fiscal years following the current fiscal year is contingent upon legislative appropriation of funds. Should said funds not be appropriated, the State may terminate the contract with respect to those payments for the fiscal year(s) for which such funds are not appropriated. The State will give the Contractor written notice 30 calendar days prior to the effective date of termination. All obligations of the State to make payments after the termination date will cease. The Contractor shall be entitled to receive just and equitable compensation for any authorized work which has been satisfactorily completed as of the termination date. In no event shall the Contractor be paid for a loss of anticipated profit.

G. RIGHT TO AUDIT (Statutory)

The State shall have the right to audit the Contractor's performance of this contract upon a 30 days' written notice. Contractor shall utilize generally accepted accounting principles, and shall maintain the accounting records, and other records and information relevant to the contract to enable the State to audit the contract. (Neb. Rev. Stat. § 84-304 et seq.) The State may audit, and the Contractor shall maintain, the Information during the term of the contract and for a period of five (5) years after the completion of this contract or until all issues or litigation are resolved, whichever is later. The Contractor shall make the Information available to the State at Contractor's place of business or a location acceptable to both Parties during normal business hours. If this is not practical or the Contractor so elects, the Contractor may provide electronic or paper copies of the Information. The State reserves the right to examine, make copies of, and take notes on any Information relevant to this contract, regardless of the form or the Information, how it is stored, or who possesses the Information. Under no circumstance will the Contractor be required to create or maintain documents not kept in the ordinary course of contractor's business operations, nor will contractor be

required to disclose any information, including but not limited to product cost data, which to contractor.	is confidential or proprietary

V. PROJECT DESCRIPTION AND SCOPE OF WORK

Eugene T. Mahoney Summer and Winter Theater Melodrama Production

A. Scope of Services

1. Introduction

The Nebraska Game and Parks Commission (Commission) is seeking proposals for a qualified contractor to produce and direct family-oriented melodramas for the entertainment of the public at the Denman and Mary Mallory Kountze Memorial Theater located at Eugene T. Mahoney State Park for the summer and winter season.

Eugene T. Mahoney State Park offers year-round accommodations and recreational use. Located near Ashland, just off Interstate 80 at exit 426, Mahoney is nestled on 690 acres along the picturesque Platte River. The Park offers a spectacular array of camping, lodging, group meeting facilities and activities for the public. Visitors can enjoy a wide variety of entertainment, including a water park complete with wave pool and water slides, horseback riding, a miniature golf and driving range, fishing, paddle boating and ice skating. The Denman and Mary Mallory Kountze Memorial Theater is located centrally in the park approximately 1/8th of a mile from the main lodge.

The Denman and Mary Mallory Kountze Memorial Theater is located centrally in the park approximately 1/8th of a mile from the main lodge. The facility is an indoor, climate controlled, traditional theater, seating 165 audience members comfortably.

2. Operations of the Theater

- **a.** Contractor's Responsibilities:
 - iii. Stage direction, stage lighting, sound amplification, special effect direction, music selection and direction;
 - iv. Selection of scripts (with approval of Park Superintendent), cast selection, melodrama direction, costuming (including the cleaning of costumes), makeup, program design and printing, lighting and equipment control, set design, music selection, musician selection and equipment;
 - Payment of all applicable copyright or licensing fees and royalties associated with performances and musical selections used, as outlined by companies holding rights to such selections;
 - vi. Promotion and advertising of productions. Contractor must consult with Park Superintendent on how to best publicize the theater productions and for approval of all printed advertising material before circulation.;
 - vii. Promotion of the park and facilities both verbally and with printed materials provided by the Commission:
 - viii. Repainting/staining of set and support props.
 - ix. Daily housekeeping, custodial services and trash removal for the stage, dressing rooms, and prop rooms within the facility;
 - **x.** Securing and inspecting the theater building at the end of each performance;
 - xi. Consulting with the Park Superintendent prior to any permanent modifications to the theater building, stage, seating area, storage areas or related facilities;
 - xii. Meeting all terms and payment provisions of any subcontracted work entered into by the Contractor; and.
 - **xiii.** Use of theater props stored in the basement requires written permission of the Park Superintendent, and damaged items must be replaced.

b. Commission Responsibilities

- Provide access to, and use of, the theater building to the Contractor for production of shows and set construction;
- ii. Review the content of all melodramas or scripts. It is understood by the parties that theater productions are to be family friendly entertainment, suitable for the entire family.;
- iii. Review/approve all set modifications. Set modifications may be arranged with the Commission, but all support props are the responsibility of the Contractor. All set construction is the responsibility of the Commission. All set construction costs are subject to review by the Park Superintendent for consideration of budgetary limits. Construction debris and materials shall be cleaned up daily, storage of construction materials within the theater will be minimized and storage areas will be mutually agreed to between the parties.;
- iv. Provide a safe and comfortable environment for theatergoers;
- v. Theater box office management;

- vi. Order and sell tickets at park offices and theater concession stand, document and account for all ticket sales:
- vii. Concession stand operation and directing theater guests to their seats;
- **viii.** Provide and maintain appropriate sound and lighting equipment, and a piano to be used in theater productions;
- ix. Maintain theater facility and the surrounding grounds;
- x. Clean and maintain all areas of the theater facility, with the exception of the stage, dressing room area and prop room;
- xi. Payment of basic utility (electric, gas and trash removal) of the theater facility, exclusive of costs associated with unique lighting needs for productions, phone and internet services:
- **xii.** Cooperative marketing within the Commission's facilities, social media outlets, website or printed materials. Commission shall approve content for any advertising with Commission facilities or materials.;
- xiii. Provide a separate lock/ key or the two (2) dressing rooms located backstage for securing personal belongings The Commission is not responsible for any personal belongings left within the dressing rooms. A key will also be provided to the Park Superintendent so the area can be accessed for repairs or emergencies. Keys will be issued to the Contractor at the start of the contract and keys must be returned at the conclusion of the contract. Contractor will be responsible for replacement costs associated with lost keys or rekeying of lock sets.

3. Summer Performances

- a. Contractor agrees to stage a minimum of one melodrama performance per day on the schedule listed below. Rotating between three melodramas from May 26, of each contract year through August 13, of each contract year.
 - i. Performances will run Tuesdays, Wednesdays, Fridays, and Saturdays at 7:30pm and Sundays at 3:00pm;
 - ii. The theater will be closed to customers on Mondays and Thursdays:
 - iii. The fourth melodrama will be staged Fridays and Saturdays at 7:30pm and Sundays at 3:00pm from August 18 October 22, of each year of the Contract period.
- **b.** Either party may agree to stage more shows if:
 - i. Doing so will not interfere with other theater uses;
 - ii. It will result in greater efficiency in the operation of the theater; and,
 - **iii.** Public demand for additional performances is adequately met. Starting times and days of the week for the performances may be adjusted by consultation by the parties.
- c. Summer Ticket prices are set by the Commission. Ticket prices for each summer performance will be:
 - i. no less than \$9.00for adults,
 - ii. no less than \$7.00 for children 12 years and under,
 - iii. no less than \$28.00 Family Package (Family package includes 2 adult and 2 children).
- d. Winter Ticket Prices are set by the Commission. Ticket prices for each Winter performance will be:
 - i. no less than \$10.00 for adults
 - ii. no less than \$8.00 for children 12 years and under;
- **e.** Park Superintendent must receive a list of desired rehearsal dates from the Contractor prior to rehearsals for review of scheduling considerations.
- **f.** Past summer attendances are:
 - i. 2015 Season Adults: 4,465 and Children: 773 Family Package: 674;
 - ii. 2016 Season Adults: 5,091 and Children: 736 Family Package: 608
 - iii. 2017 Season Adults: 5,520 and Children:704 Family Package: 653
 - iv. 2018 Season Adults: 5,694 and Children: 840 Family Package: 747
 - v. 2019 Season Adults: 5,999 and Children: 911 Family Package: 792
 - vi. 2020 Season Adults: 0 and Children: 0 *(2020 season closed due to COVID19)
 - vii. 2021 Season Adults: 4,389 and Children: 645 Family Package: 545
- **g.** Performances may be cancelled due to weather conditions, when the Park Superintendent and the Contractor agree that a cancellation of the performance is warranted.

4. Winter Performances

- a. Contractor agrees to stage a minimum of one performance a Month on either Friday or Saturday's starting November 26, of each contract year through May 21, of each contract year.
- **b.** Either party may agree to stage more shows if:
 - Doing so will not interfere with other theater uses;

- ii. It will result in greater efficiency in the operation of the theater; and,
 - Public demand for additional performances is adequately met.
- **c.** Starting times and days of the week for the performances shall be mutually agreed to by the parties.
- **d.** Park Superintendent must receive r a list of desired rehearsal dates from the Contractor prior to rehearsals for review of scheduling considerations.
- **e.** Past winter attendances are:
 - i. 2018-2019 Adults: 518 Children: 222 (12 total shows)
 - ii. 2019-2020 Adults: 244 Children: 117 (7 total shows)
 - iii. 2020-2021 Adults: 0 Children: 0 (No Shows due to Covid)
 - iv. 2021-2022 Adults: 75 Children: 40 (Through shows 2 of 7)
- **f.** Performances may be cancelled due to weather conditions, when the Park Superintendent and the Contractor agree that a cancellation of the performance is warranted.
- **5.** Financial Arrangement
 - Gross receipts shall include all receipts from ticket sales, except refunded sales, for performances.
 - **b.** Gross receipts shall not include receipts from the sale of concessions.
 - **c.** Gross receipts shall be totaled on a nightly basis and shall include receipts of pre-sold tickets for each performance.
 - **d.** A record shall be kept of all ticket sales for each performance.
 - **e.** Contractor shall be allotted no more than four (4) complimentary tickets for each performance. Complimentary tickets shall not be included in the gross receipts for the night.
 - Gross receipts shall be determined by the Commission on a weekly basis each Monday, during the theater season, for the performances from the previous week's shows. After such determination is made, payment will be made upon receipt of an invoice from the Contractor, per quoted prices.
- **6.** Evaluation of Proposal Components Evaluation of the proposals will include the following:
 - **a.** Please provide a narrative of bidder's understanding of the proposal and bidder's ability to meet requirements outlined in the scope of service.

Bidder Response:

As Producer/Director, it is my understanding that we will provide exciting family-friendly theatre entertainment year-round. Popcorn Productions is able to meet the requirements of the outlined scope of services and has done so for the previous several years at Eugene T. Mahoney State Park. We take pride in our product and look forward to entertaining our guests while also promoting other events being held at the park.

b. Submit with bidder's response two (2) family-friendly proposed scripts.

Bidder Response:

Rustlers of Red Rock (produced at Eugene T. Mahoney State Park in 1996) Dragon Slayer (produced at Eugene T. Mahoney State Park in 2013)

c. Provide a narrative description of three (3) theatrical productions to be performed during the summer season at the theater at E.T. Mahoney State Park.

Bidder Response:

Dragon Slayer: Patience Knightly and her loyal sister, Polly, just want to keep their father's floundering inn running while he is off fighting for the King's honor, and to love and protect their adorable pet dragon, Sparkle. Alas, danger and distress are on their way in the form of Brutus the Brave, a bloodthirsty dragon slayer who thinks Patience herself seems like a fine conquest. Who can help our lovely damsels and their cuddly reptile? Hopefully, Orlando, a mysterious and handsome wandering minstrel, will be able to save the day!

Something's Rotten in Green Bend: Spunky Holly Hathaway, who loves all things Shakespeare and her job managing the Green Bend Community Theater, is thrilled that an actual Shakespeare Troupe is coming to town! However, she is about to find that the Marlowe Family Players come with drama of their own. Will the domineering Viola Marlowe be too much for our

heroine to handle? Will good-hearted, handsome, talented Billy Marlowe open Holly's eyes to possibilities she hadn't expected? And will spoiled, ruthless Monty Marlowe ruin everything for them all?

Rustlers of Red Rock: A classic western. Lovely young rancher Blossom White and all of Red Rock County is suffering from a rash of rustling run by the notorious bad man Black Bart Bushwacker. Only handsome ranch hand Steve Dashing can save her, but will he be too late?

d. Describe theater productions the bidder has directed or produced.

Bidder Response:

I have directed and produced over 15 family-friendly melodramas at Eugene T. Mahoney State Park. Additionally, I have directed and produced several middle and high school level play productions and musicals. Prior to my experience in education, I also worked with Optimist International, a non-profit organization, to produce traveling Shakespeare shows with at-risk youth in the community. I grew up attending melodramas at Eugene T. Mahoney State Park and look forward to continuing the tradition of fun family-friendly entertainment and inspiring other young actors.

e. Explain bidder's knowledge and experience in cast selection.

Bidder Response:

We have successfully cast productions for the Melodramas at Eugene T. Mahoney State Park since 1993. For our current productions we will be using a cast of five actors, plus a piano player, for the summer. One show will have six actors and a piano player. Criteria casting requires knowledge of theatrical staging and an ability to improvise during the audition process. In addition to the cast we also utilize a Master of Ceremonies who introduces the show, serves as stage manager and technical operator.

f. List bidder's experience with stage props, lighting, and sound application.

Bidder Response:

We have successfully designed and maintained stage designs, stage props, designed lighting plots and sound plots for the melodramas at Eugene T. Mahoney State Park since 1993. In addition, we have worked with the park to continue to update the lighting to be safer and more cost efficient.

g. Provide experience of selection and maintenance of costumes and make up.

Bidder Response:

We require our actors to be responsible for their own makeup needs unless a specialty makeup is required. The Director works with the cast on makeup and hair designs for each character. For the past three seasons we have bought costumes from a costume house in Elkhorn, Nebraska for our shows. Maintenance of the costumes is a responsibility assumed by the company and any required repairs are done by the costume house.

h. Bidder acknowledges they can contact the Park Superintendent for any clarifications regarding park laws and regulations established by the Commission.

Bidder Response:

Yes. Working with the Park Superintendent, Jake Rodiek, has been a very easy experience as he has always been able to answer any questions we have had in regards to park laws and regulations established by the Commission. We have enjoyed partnering with Eugene T. Mahoney State Park since 1993.

VI. PROPOSAL INSTRUCTIONS

This section documents the requirements that should be met by bidders in preparing the Technical and Cost Proposal. Failure to respond to a specific requirement may be the basis for elimination from consideration during the State's comparative evaluation.

Proposals are due by the date and time shown in the Schedule of Events. Content requirements for the Technical and Cost Proposal are presented separately in the following subdivisions; format and order:

A. PROPOSAL SUBMISSION

1. CORPORATE OVERVIEW

The Corporate Overview section of the Technical Proposal should consist of the following subdivisions:

a. BIDDER IDENTIFICATION AND INFORMATION

The bidder should provide the full company or corporate name, address of the company's headquarters, entity organization (corporation, partnership, proprietorship), state in which the bidder is incorporated or otherwise organized to do business, year in which the bidder first organized to do business and whether the name and form of organization has changed since first organized.

Bidder Response:

Rachel Peterson / Executive Producer

DBA: Popcorn Productions- sole proprietorship

18026 Dewey Circle Elkhorn, NE 68022

303-903-3644 (cell)

Due to the nature of the business being a sole proprietorship, the name Popcorn Productions originated in 2018 with Rachel Peterson, however it was directly derived from Burkhart Enterprises and has provided family friendly melodramas at Eugene T. Mahoney State Park since 1993.

b. FINANCIAL STATEMENTS

The bidder should provide financial statements applicable to the firm. If publicly held, the bidder should provide a copy of the corporation's most recent audited financial reports and statements, and the name, address, and telephone number of the fiscally responsible representative of the bidder's financial or banking organization.

If the bidder is not a publicly held corporation, either the reports and statements required of a publicly held corporation, or a description of the organization, including size, longevity, client base, areas of specialization and expertise, and any other pertinent information, should be submitted in such a manner that proposal evaluators may reasonably formulate a determination about the stability and financial strength of the organization. Additionally, a non-publicly held firm should provide a banking reference.

The bidder must disclose any and all judgments, pending or expected litigation, or other real or potential financial reversals, which might materially affect the viability or stability of the organization, or state that no such condition is known to exist.

The State may elect to use a third party to conduct credit checks as part of the corporate overview evaluation.

Bidder Response: See attached.

c. CHANGE OF OWNERSHIP

If any change in ownership or control of the company is anticipated during the twelve (12) months following the proposal due date, the bidder should describe the circumstances of such change and indicate when the change will likely occur. Any change of ownership to an awarded bidder (s) will require notification to the State.

Bidder Response:

No change is anticipated.

d. OFFICE LOCATION

The bidder's office location responsible for performance pursuant to an award of a contract with the State of Nebraska should be identified.

Bidder Response: Rachel Peterson 18026 Dewey Circle Elkhorn, NE 68022

e. RELATIONSHIPS WITH THE STATE

The bidder should describe any dealings with the State over the previous five (5) years. If the organization, its predecessor, or any Party named in the bidder's proposal response has contracted with the State, the bidder should identify the contract number(s) and/or any other information available to identify such contract(s). If no such contracts exist, so declare.

Bidder Response:

We have yearly contracted with the State of Nebraska Game and Parks Department to provide melodramas at Eugene T. Mahoney State Park since 1993. Prior to 2018, the company name was Burkhart Enterprises.

f. BIDDER'S EMPLOYEE RELATIONS TO STATE

If any Party named in the bidder's proposal response is or was an employee of the State within the past twelve (12) months, identify the individual(s) by name, State agency with whom employed, job title or position held with the State, and separation date. If no such relationship exists or has existed, so declare.

If any employee of any agency of the State of Nebraska is employed by the bidder or is a subcontractor to the bidder, as of the due date for proposal submission, identify all such persons by name, position held with the bidder, and position held with the State (including job title and agency). Describe the responsibilities of such persons within the proposing organization. If, after review of this information by the State, it is determined that a conflict of interest exists or may exist, the bidder may be disqualified from further consideration in this proposal. If no such relationship exists, so declare.

Bidder Response:

No members of Popcorn Productions are employed by the state of Nebraska.

g. BIDDER PERFORMANCE

If the bidder or any proposed subcontractor has had a contract terminated for default during the past five (5) years, all such instances must be described as required below. Termination for default is defined as a notice to stop performance delivery due to the bidder's non-performance or poor performance, and the issue was either not litigated due to inaction on the part of the bidder or litigated and such litigation determined the bidder to be in default.

It is mandatory that the bidder submit full details of all termination for default experienced during the past five (5) years, including the other Party's name, address, and telephone number. The response to this section must present the bidder's position on the matter. The State will evaluate the facts and will score the bidder's proposal accordingly. If no such termination for default has been experienced by the bidder in the past five (5) years, so declare.

If at any time during the past five (5) years, the bidder has had a contract terminated for convenience, non-performance, non-allocation of funds, or any other reason, describe fully all circumstances surrounding such termination, including the name and address of the other contracting Party.

Bidder Response:

There have been no such terminations.

h. SUMMARY OF BIDDER'S CORPORATE EXPERIENCE

The bidder should provide a summary matrix listing the bidder's previous projects similar to this solicitation in size, scope, and complexity. The State will use no more than three (3) narrative project descriptions submitted by the bidder during its evaluation of the proposal.

The bidder should address the following:

- **xiv.** Provide narrative descriptions to highlight the similarities between the bidder's experience and this solicitation. These descriptions should include:
 - a) The time period of the project;
 - **b)** The scheduled and actual completion dates;
 - **c)** The bidder's responsibilities;
 - For reference purposes, a customer name (including the name of a contact person, a current telephone number, a facsimile number, and e-mail address);
 and
 - e) Each project description should identify whether the work was performed as the prime Contractor or as a subcontractor. If a bidder performed as the prime Contractor, the description should provide the originally scheduled completion date and budget, as well as the actual (or currently planned) completion date and actual (or currently planned) budget.
- xv. Contractor and subcontractor(s) experience should be listed separately. Narrative descriptions submitted for subcontractors should be specifically identified as subcontractor projects.
- xvi. If the work was performed as a subcontractor, the narrative description should identify the same information as requested for the Contractors above. In addition, subcontractors should identify what share of contract costs, project responsibilities, and time period were performed as a subcontractor.

Bidder Response:

xiv. A narrative description of three recent melodrama performances are:

The Dark Widow's Deceit: Hartley Gold is a big hearted millionaire who loves helping people, especially orphaned children. It looks like all of his dreams are about to come true, as he is mere days away from marrying the love of his life, equally kindhearted and beautiful Kindergarten teacher Daisy McBride. Alas, neither is prepared for the villainy that is about to arrive on their doorstep in the form of Daisy's estranged sister, Portia McBride, aka The Dark Widow (dum dum DUM!). Will this nefarious gold digger, along with her heinous henchman, Wes Wigglesworth, bring murder and mayhem instead of wedded bliss to the unsuspecting couple, or will aspiring detective Betty Bumbleton be able to spoil their evil plans and save the day?

Border Bandits: A thrilling tale of the old west about two bandits who are terrorizing Dismal county. It appears that a man and woman robber team have been holding up banks in the region, always one step ahead of the law. And speaking of law, crooked sheriff, Dastardly Drygulch is no better than the bank robbers since he is involved in every crooked deal in the territory. It's a case of one crook chasing two crooks! Meanwhile preacher-lady Ima Boring and a lovely saloon owner, Libby Libation are trying to decide who should own the building that is split down the middle by the county line. All the while will anybody bring bank robbers Donny Dynamite and the lovely Marie to justice? Can Drygulch ever be a true man of the law?

Goldbody's Gold: Grammy Grumpree and her lovely daughter Sugar Goodbody own and operate the Earnest T. Goodbody Silver mine. Mr. Ignatz Fowler, a person of questionable scruples and evil purpose, plots to obtain the mine from the ladies. He is ably assisted by Teddi Bustier, a saloon lady with a zest for material things. Hero Grant Cash does his utmost to thwart the villain's plans. Can he and Sugar overcome Fowler's evil plot and find happiness?

A. Time period of the projects.

The following performances were produced and performed at Eugene T. Mahoney State Park by Popcorn Productions:

2018

Finefellow's Fireworks Folly

The Easterner

Witch of Waverly Wood

Jekyll and Hyde

Winter Magic Show- Old Market Magician

2019

Scoundrel of Dagger Gulch

The Rose of Dismal Flats

The Hardworking Hardy Girl

Gary Botter and the Divining Sphere

The Wizard of Winter Magic Show

2020

No shows produced due to Covid-19

2021

Goodbody's Gold

Train to Danger

Border Bandits

Dark Widow's Deceit

Classic Magic Show: Old Market Magician

B. Schedule and actual completion dates

2021- Melodramas May 28- Oct 24

2021- Magic Show Nov 27- April 1

2020- No shows due to Covid

2019- Melodramas May 24- Oct 23

2019- Magic Show Dec 8- Feb 23

2018- Melodramas May 25- Oct 21

C. Bidder's Responsibilities

- In charge of stage direction, stage lighting, sound and music selection and direction.
- Selection of scripts, casting, stage direction, costuming, makeup, program design, lighting design, scenic design, and music to include musician selection.
- Payment of licensing fees and royalties associated with selected performances and any musical selections used during performances, as outlined by companies holding rights to such selections.
- Promotion and advertising of as "family friendly fun for everyone"
- Promotion of the Commission's park and facilities through our website and social media posts.
- Repainting/staining of set as well as support props
- Daily housekeeping and trash removal for stage and dressing room. Unable to fully do custodial duties within prop room due to Game and Parks sharing the space.
- Securing and inspecting stage area and backstage area at the end of each performance.
- Consulting with Eugene T. Mahoney State Park prior to any permanent modifications to the theatre building, stage, seating area, storage areas or related facilities.

D. Customer Name:

Nebraska Game and Parks- Eugene T. Mahoney State Park. Contact Name: Jake Rodiek- Superintendent- 402-944-2523

E. For each project listed the work was performed as the prime Contractor.

The following performances were produced and performed at Eugene T. Mahoney State Park by Rachel Peterson with Popcorn Productions:

2018

Finefellow's Fireworks Folly

The Easterner

Witch of Waverly Wood

Jekyll and Hyde

Winter Magic Show- Old Market Magician

2019

Scoundrel of Dagger Gulch

The Rose of Dismal Flats

The Hardworking Hardy Girl

Gary Botter and the Divining Sphere

The Wizard of Winter Magic Show

2020

No shows produced due to Covid-19 2021

Goodbody's Gold Train to Danger Border Bandits Dark Widow's Deceit Classic Magic Show

Completion Dates:

2021- Melodramas May 28- Oct 24

2021- Magic Show Nov 27- April 1

2020- No shows due to Covid

2019- Melodramas May 24- Oct 23

2019- Magic Show Dec 8- Feb 23

2018- Melodramas May 25- Oct 21

i. SUMMARY OF BIDDER'S PROPOSED PERSONNEL/MANAGEMENT APPROACH

The bidder should present a detailed description of its proposed approach to the management of the project.

The bidder should identify the specific professionals who will work on the State's project if the company is awarded the contract resulting from this solicitation. The names and titles of the team proposed for assignment to the State project should be identified in full, with a description of the team leadership, interface and support functions, and reporting relationships. The primary work assigned to each person should also be identified.

The bidder should provide resumes for all personnel proposed by the bidder to work on the project. The State will consider the resumes as a key indicator of the bidder's understanding of the skill mixes required to carry out the requirements of the solicitation in addition to assessing the experience of specific individuals.

Resumes should not be longer than three (3) pages. Resumes should include, at a minimum, academic background and degrees, professional certifications, understanding of the process, and at least three (3) references (name, address, and telephone number) who can attest to the competence and skill level of the individual. Any changes in proposed personnel shall only be implemented after written approval from the State.

Bidder Response:

Proposed approach to the management of the project:

Our approach to the melodramas at Eugene T. Mahoney State Park is to not view our audience as guests, customer, or consumers. We think of those attending the shows as extended family members and each performance as a family reunion. The goal we have strived for in the past twenty-eight years of performance is to provide a quality entertainment experience for all members of the family; grandchildren and grandparents and everyone in between the two. Our approach gives patrons of the park an added value to the time they spend at the park.

In our press, social media, and our interactions with the public we do our best to highlight other activities available at Eugene T. Mahoney State Park.

In past years we have evaluated the set of the previous production and in many cases reuse and recycle the existing set for all the shows in the season.

Because we perform three shows in repertory during the course of the season, we take a very lean approach to set dressing and light design. We rely heavily on the material within the script, characterization of the actors and the costuming to give our productions different looks and styles.

Our staff, actors, and production team enjoy interacting with our guests. At the end of each show we thank them and invite them back to attend a future production and other events at the park.

Rachel Peterson, Producer and Director

Please see attached resume** for Rachel Peterson, sole owner and proprietor of Popcorn Productions.

References

David Chapelle 1957 Washington St. Lincoln, NE 68510 402-419-8396

Roseanne Scurto 1758 Oak Hills Cr. Garland, NE 68360 402-613-3084

John Burkhart JBurkhart@neb.rr.com

Chad Soupir 10030 S. 162nd St Omaha, NE 68136 402-650-7870

j. SUBCONTRACTORS

If the bidder intends to subcontract any part of its performance hereunder, the bidder should provide:

- i. name, address, and telephone number of the subcontractor(s);
- ii. specific tasks for each subcontractor(s);
- iii. percentage of performance hours intended for each subcontract; and
- iv. total percentage of subcontractor(s) performance hours.

Bidder Response:

We do not intend to use any subcontractors.

Form A Contact Information Request for Proposal Number 6663 Z1

Form A should be completed and submitted with each response to this solicitation. This is intended to provide the State with information on the bidder's name and address, and the specific person(s) who are responsible for preparation of the bidder's response.

Preparation of Response Contact Information		
Bidder Name:	Rachel Peterson	
Bidder Address:	18026 Dewey Circle Elkhorn, NE 68022	
Contact Person & Title:	Rachel Peterson- Producer/Director	
E-mail Address:	Rachelbrobbins@gmail.com	
Telephone Number (Office):	none	
Telephone Number (Cellular):	303-903-3644	

Each bidder should also designate a specific contact person who will be responsible for responding to the State if any clarifications of the bidder's response should become necessary. This will also be the person who the State contacts to set up a presentation/demonstration, if required.

Communication with the State Contact Information		
Bidder Name:	Rachel Peterson	
Bidder Address:	18026 Dewey Circle Elkhorn, NE 68022	
Contact Person & Title:	Rachel Peterson- Producer/Director	
E-mail Address:	rachelbrobbins@gmail.com	
Telephone Number (Office):	none	
Telephone Number (Cellular):	303-903-3644	

REQUEST FOR PROPOSAL FOR CONTRACTUAL SERVICES FORM

BIDDER MUST COMPLETE THE FOLLOWING

By signing this Request for Proposal for Contractual Services form, the bidder guarantees compliance with the procedures stated in this Solicitation and agrees to the terms and conditions unless otherwise indicated in writing and certifies that bidder maintains a drug free workplace.

Per Nebraska's Transparency in Government Procurement Act, Neb. Rev Stat § 73-603 DAS is required to collect statistical information regarding the number of contracts awarded to Nebraska Contractors. This information is for statistical purposes only and will not be considered for contract award purposes.
X NEBRASKA CONTRACTOR AFFIDAVIT: Bidder hereby attests that bidder is a Nebraska Contractor. "Nebraska Contractor" shall mean any bidder who has maintained a bona fide place of business and at least one employee within this state for at least the six (6) months immediately preceding the posting date of this Solicitation.
I hereby certify that I am a Resident disabled veteran or business located in a designated enterprise zone in accordance with Neb. Rev. Stat. § 73-107 and wish to have preference, if applicable, considered in
the award of this contract.

FORM MUST BE SIGNED USING INK OR VIA DOCUSIGN

FIRM:	Popcorn Productions
COMPLETE ADDRESS:	18026 Dewey Circle Elkhorn, NE 68022
TELEPHONE NUMBER:	303-903-3644
DATE:	3/11/2022
SIGNATURE:	David Jen
TYPED NAME & TITLE OF SIGNER:	Rachel Peterson